## CONSOLIDATED BALANCE SHEET

As at Jun. 30th, 2010


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0 + 3 3 0}$ ) | 300 |  | 1.041.459.751.929 | 841.824.089.770 |
| I. Short-term liabilities | 310 |  | 761.251.033.866 | 606.701.607.807 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 7.170.345.118 | 28.046.846.375 |
| 2. Trade accounts payable | 312 |  | 187.244.164.555 | 212.392.865.643 |
| 3. Advances from customers | 313 |  | 100.845.401.589 | 35.340.727.884 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 113.761.571.433 | 119.207.426.978 |
| 5. Payable to employees | 315 |  | 16.318.217.595 | 41.033.955.112 |
| 6. Payable expenses | 316 | V. 17 | 271.144.029.937 | 102.120.131.696 |
| 7. Accounts payables-Affiliate | 317 |  | 7.479.095.276 | 5.842.233.321 |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 16.300.018.969 | 15.216.596.433 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | 40.988.189.394 | 47.500.824.365 |
| II. Long-term liabilities | 330 |  | 280.208.718.063 | 235.122.481.963 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 | V. 19 |  |  |
| 3. Other long-term payables | 333 |  | 1.448.906.195 | 1.302.414.109 |
| 4. Long-term borrowing and debts | 334 | V. 20 | 262.107.729.279 | 218.974.174.175 |
| 5. Deferred income tax | 335 | V. 21 |  |  |
| 6. Provision for unemployment allowance | 336 |  | 10.294.022.111 | 10.424.216.360 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
| 8. Unearned revenue | 338 |  | 6.358.060.478 | 6.421.677.319 |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 5.849.608.786.945 | 5.487.903.530.694 |
| I. Capital sources and funds | 410 | V. 22 | 5.849.608.786.945 | 5.487.903.530.694 |
| 1. Paid-in capital | 411 |  | 3.800.000.000.000 | 3.800.000.000.000 |
| 2. Capital surplus | 412 |  |  |  |
| 3. Other capital of owner | 413 |  | 257.121.998 | 209.233.309 |
| 4. Treasury stock | 414 |  | (43.296.089.299) | (43.296.089.299) |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  | (1.915.614.125) |
| 7. Investment and development fund | 417 |  | 831.263.854.643 | 302.757.044.494 |
| 8. Financial reserve fund | 418 |  | 329.855.628.651 | 201.745.548.833 |
| 9. Other fund belong to owner's equity | 419 |  | 299.479.494 | 229.923.506 |
| 10. Retained profit | 420 |  | 931.228.791.458 | 1.228.173.483.976 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  |  |  |
| 1. Bonus and welfare fund | 431 |  |  |  |
| 2. Budgets | 432 | V. 23 |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
|  |  |  |  |  |
| C. BENEFITS OF MINORITIES | 439 |  | 21.742.046.665 | 21.474.476.611 |
|  |  |  |  |  |
| TOTAL RESOURCES (430=300+400) | 440 |  | 6.912.810.585.539 | 6.351.202.097.075 |

## CONSOLIDATED INCOME STATEMENT

Quarter 2/ 2010

| Items | Code | Note | Quarter 2 |  | Accumulation from the beginning of this year to the ending of this period |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Year 2010 | Year 2009 | Year 2010 | Year 2009 |
| 1. Revenue of sales and services | 01 | VI. 25 | 1.871.271.972.111 | 2.114.080.249.002 | 3.319.774.200.909 | 4.098.307.596.307 |
| 2. Deductions | 02 |  | 8.120.248.431 | 2.815.612.744 | 23.000.594.727 | 38.086.702.243 |
| 3. Net sales and services ( $\mathbf{1 0}=\mathbf{0 1 - 0 2 )}$ | 10 |  | 1.863.151.723.680 | 2.111.264.636.258 | 3.296.773.606.182 | 4.060.220.894.064 |
| 4. Cost of sales | 11 | VI. 27 | 1.198.898.196.382 | 1.532.949.316.467 | 2.097.116.925.335 | 2.984.729.959.509 |
| 5. Gross profit ( $20=10-11$ ) | 20 |  | 664.253.527.298 | 578.315.319.791 | 1.199.656.680.847 | 1.075.490.934.555 |
| 6. Financial income | 21 | VI. 26 | 84.389.824.819 | 45.835.626.772 | 148.333.937.145 | 70.340.172.849 |
| 7. Financial expenses | 22 | VI. 28 | 16.131.741.357 | 24.459.305.906 | 24.129.601.637 | 44.254.997.559 |
| - Include: Interest expenses | 23 |  | 178.377.469 | 7.507.496.374 | 474.792 .312 | 8.315.661.236 |
| 8. Selling expenses | 24 |  | 84.004.235.412 | 75.742.417.319 | 156.792.455.208 | 144.206.203.320 |
| 9. General \& administrative expenses | 25 |  | 89.970.138.682 | 62.447.315.262 | 158.389.976.476 | 122.737.040.930 |
| 10. Net operating profit $\{\mathbf{3 0}=\mathbf{2 0}+(\mathbf{2 1 - 2 2 )} \mathbf{- ( 2 4 + 2 5 )}\}$ | 30 |  | 558.537.236.666 | 461.501.908.076 | 1.008.678.584.671 | 834.632.865.595 |
| 11. Other income | 31 |  | 9.582.632.196 | 1.053.108.741 | 10.610.271.029 | 4.538.315.113 |
| 12. Other expenses | 32 |  | 1.603.924.001 | 110.239.682 | 2.589.654.437 | 148.286.598 |
| 13. Other profit (40=31-32) | 40 |  | 7.978.708.195 | 942.869.059 | 8.020.616.592 | 4.390.028.515 |
| 14. Gain/loss in associate or joint-venture companies | 45 |  | 798.871 .564 |  | 1.847.628.538 |  |
| 15. Profit before tax ( $50=\mathbf{3 0}+40$ ) | 50 |  | 567.314.816.425 | 462.444.777.135 | 1.018.546.829.801 | 839.022.894.110 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 58.623.392.740 | 42.563.269.422 | 115.057.672.909 | 82.854.235.374 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 |  | 6.532 .090 |  | 6.532 .090 |
| 18. Profit after tax ( $\mathbf{6 0 = 5 0 - 5 1 - 5 2 \text { ) }}$ | 60 |  | 508.691.423.685 | 419.874.975.623 | 903.489.156.892 | 756.162.126.646 |
| 19. Benefits of minorities | 61 |  | 700.588 .164 | 372.831 .626 | 1.337.850.267 | 651.786.608 |
| 20. Profit after tax of the parent company's shareholders | 62 |  | 507.990.835.521 | 419.502.143.997 | 902.151.306.625 | 755.510.340.038 |
| 21. EPS (VND/share) | 70 |  | 1.340 | 1.107 | 2.380 | 1.993 |

## CONSOLIDATED CASH FLOW STATEMENT

Quarter 2/ 2010 (Indirect method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  |  |  | Quarter 2/2010 | Quarter 2/2009 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 01 |  | 1.018.546.829.801 | 839.022.894.110 |
| 2. Adjustment in accounts |  |  |  |  |
| Fixed assets depreciation | 02 |  | 473.775.195.223 | 542.838.249.264 |
| Provisions | 03 |  | 16.003.432.704 | (625.163.386.116) |
| Unrealized foreign exchange difference loss/gain | 04 |  | 6.352.521.261 | 25.843.509.824 |
| Loss/gain from investment | 05 |  | (148.241.093.309) | (84.599.561.738) |
| Interest expenses | 06 |  | 474.792.312 | 8.315.661.236 |
| 3. Operating profit before the changes of current capital | 08 |  | 1.366.911.677.992 | 706.257.366.580 |
| Changes in accounts receivable | 09 |  | 55.951.197.756 | 199.839.184.055 |
| Changes in inventories | 10 |  | (139.468.342.288) | 945.360.317.311 |
| Changes in trade payables (exclude interest payable, income tax payable) | 11 |  | 270.021.951.405 | 105.632.183.159 |
| Changes in prepaid expenses | 12 |  | (45.556.655.257) | 53.020.827.031 |
| Paid interest | 13 |  | (500.136.112) | (8.315.661.236) |
| Paid corporate income tax | 14 |  | (124.492.925.104) | (13.529.681.018) |
| Other receivables | 15 |  |  | - |
| Other payables | 16 |  | (53.282.140.095) | (37.719.390.884) |
| Net cash provided by (used in) operating activities | 20 |  | 1.329.584.628.297 | 1.950.545.144.998 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (290.346.497.550) | (156.928.730.545) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 18.670.927 |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 90.000.000.000 |  |
| 5. Cash paid for joining capital in other companies | 25 |  | (180.149.218.333) | (11.991.830.548) |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 144.966.006.938 | 78.260.379.997 |
| Net cash used in investing activities | 30 |  | (235.511.038.018) | (90.660.181.096) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  |  | (8.243.245.724) |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 55.105.036.139 | 767.602.472.958 |
| 4. Cash paid to principal debt | 34 |  | (37.200.503.553) | (275.251.803.574) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | (491.070.387.200) | (187.663.843.336) |
| Net cash (used in) provided by financing activities | 40 |  | (473.165.854.614) | 296.443.580.324 |
|  |  |  |  |  |
| Net cash during the period (50 $=\mathbf{2 0}+\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | 620.907.735.665 | 2.156.328.544.226 |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 2.906.125.166.959 | 942.714.032.012 |
| Influence of foreign exchange fluctuation | 61 |  | 1.938.795.521 | (87.135.492) |
| CASH AND CASH EQUIVALENTS AT END OF YEAR ( $70=50+60+61$ ) | 70 |  | 3.528.971.698.145 | 3.098.955.440.746 |

